

H.C.S.C. Alumni Club, Inc.
Profit and Loss Statements
August 1, 2021- July 31, 2022

	08/01/21 - 07/31/22	FY 2022 Budget	FY 2022 (Under) Over Budget	08/01/20 - 07/31/21	FY 2022 (Under) Over FY 2021
Revenue					
Membership Dues					
Deep South - Florida	550.00	710.00	(160.00)	710.00	(160.00)
Heart of America	250.00	290.00	(40.00)	290.00	(40.00)
Indiana	140.00	190.00	(50.00)	190.00	(50.00)
Mason-Dixon	420.00	465.00	(45.00)	465.00	(45.00)
Mile High Denver	525.00	550.00	(25.00)	550.00	(25.00)
Northern Calif/Nevada	260.00	340.00	(80.00)	340.00	(80.00)
North Central	1,370.00	1,480.00	(110.00)	1,480.00	(110.00)
Northwest	342.00	449.00	(107.00)	449.00	(107.00)
Ohio	480.00	580.00	(100.00)	580.00	(100.00)
Southeastern	1,770.00	2,005.00	(235.00)	2,005.00	(235.00)
Southern California	1,200.00	1,380.00	(180.00)	1,380.00	(180.00)
Southwest	1,950.00	2,260.00	(310.00)	2,260.00	(310.00)
Valley of the Sun	360.00	380.00	(20.00)	380.00	(20.00)
Total RMG Dues	9,617.00	11,079.00	(1,462.00)	11,079.00	(1,462.00)
National	22,735.00	25,000.00	(2,265.00)	25,840.00	(3,105.00)
Total Membership Dues	32,352.00	36,079.00	(3,727.00)	36,919.00	(4,567.00)
Miscellaneous Income	3,750.00	7,500.00	(3,750.00)	7,500.00	(3,750.00)
Gifts	8,039.00	9,000.00	(961.00)	10,221.00	(2,182.00)
Interest Income	182.34	251.00	(68.66)	251.47	(69.13)
Total Revenue	44,323.34	52,830.00	(8,506.66)	54,891.47	(10,568.13)

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Expenses	FY 22			FY 2022	
	08/01/21 - 07/31/22	FY 2022 Budget	(Over) Under Budget	08/01/20 - 07/31/21	(Under) Over FY 2021
Management and General					
Dues Remittances					
Deep South - Florida	550.00	710.00	160.00	710.00	160.00
Heart of America	250.00	290.00	40.00	290.00	40.00
Indiana	140.00	190.00	50.00	190.00	50.00
Mason-Dixon	420.00	465.00	45.00	465.00	45.00
Mile High Denver	525.00	550.00	25.00	550.00	25.00
Northern Calif/Nevada	260.00	340.00	80.00	340.00	80.00
North Central	1,370.00	1,480.00	110.00	1,480.00	110.00
Northwest	342.00	449.00	107.00	449.00	107.00
Ohio	480.00	580.00	100.00	580.00	100.00
Southeastern	1,770.00	2,005.00	235.00	2,005.00	235.00
Southern California	1,200.00	1,380.00	180.00	1,380.00	180.00
Southwest	1,950.00	2,260.00	310.00	2,260.00	310.00
Valley of the Sun	360.00	380.00	20.00	380.00	20.00
Total Dues Remittances	<u>9,617.00</u>	<u>11,079.00</u>	<u>1,462.00</u>	<u>11,079.00</u>	<u>1,462.00</u>
Management and General					
Bank Fees	181.20	80.00	(101.20)	80.00	(101.20)
Books, Subscriptions	378.86	300.00	(78.86)		(378.86)
Foundation Contributions	140.70	-	(140.70)		(140.70)
Kemmerer, WY Donations	460.00	500.00	40.00	700.00	240.00
Fifty-year Pin Program	1,771.92	1,000.00	(771.92)	979.17	(792.75)
Insurance	1,116.00	2,000.00	884.00	1,827.34	711.34
Intuit Merchant Fees	164.71	210.00	45.29	203.37	38.66
Legal and Accounting	3,000.00	4,000.00	1,000.00	350.00	(2,650.00)
Miscellaneous	1,102.40	225.00	(877.40)	224.50	(877.90)
Postage, Mailing Services	2,589.02	2,811.00	221.98	2,811.07	222.05
Printing and Copying	1,082.47	1,200.00	117.53	1,187.27	104.80
Supplies	647.95	800.00	152.05	446.54	(201.41)
Taxes and Filing Fees	-	10.00	10.00	10.00	10.00
Total Mgmt and General	<u>22,252.23</u>	<u>24,215.00</u>	<u>1,962.77</u>	<u>19,898.26</u>	<u>(2,353.97)</u>
Membership Development					
Partners	24,205.19	28,000.00	3,794.81	20,731.36	(3,473.83)
Membership Promotion	667.72	-	(667.72)	572.17	(95.55)
Postage and Shipping	3,364.86	5,000.00	1,635.14	5,133.92	1,769.06
90th Anniv. Celebration		500.00	500.00		
Web Site	189.98	1,500.00	1,310.02	2,633.25	2,443.27
Total Membership Dev.	<u>28,427.75</u>	<u>35,000.00</u>	<u>6,572.25</u>	<u>29,070.70</u>	<u>642.95</u>
Convention Expenses	-	-	-	-	-
Total Expenses	<u>50,679.98</u>	<u>59,215.00</u>	<u>8,535.02</u>	<u>48,968.96</u>	<u>(1,711.02)</u>
Revenue in Excess of Expenses	<u>(6,356.64)</u>	<u>(6,385.00)</u>	<u>28.36</u>	<u>5,922.51</u>	<u>(12,279.15)</u>

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Notes on significant variances:

Miscellaneous Income - \$3,750 variance to be received in FY ending 07/31/2023
Additional \$5,000 also to be received in FY ending 07/31/2023

Fifty-year Pin Program - Purchase of pins plus cost of mailing pins to individuals.

Insurance - Change of insurance companies resulted in reduced premiums.

Miscellaneous - Gift cards for prior chairman; gift card and plaque for Sheila Radabaugh; hotel costs for Marc Rosen at SE RMG event in Huntsville, Alabama; additional purchase of JCPenney commemorative coins

Partners - Printing and mailing costs for Summer 2022 paid in August 2022.