

H.C.S.C. Alumni Club, Inc.
Profit and Loss Statements
August 1, 2020 - July 31, 2021

	08/01/20 - 07/31/21	FY 2021 Budget	FY 2021 (Under) Over Budget	08/01/19 - 07/31/20	FY 2021 (Under) Over FY 2020
Revenue					
Membership Dues					
Deep South - Florida	710.00	730.00	(20.00)	730.00	(20.00)
Heart of America	290.00	270.00	20.00	270.00	20.00
Indiana	190.00	180.00	10.00	180.00	10.00
Mason-Dixon	465.00	300.00	165.00	675.00	(210.00)
Mile High Denver	550.00	425.00	125.00	425.00	125.00
Northern Calif/Nevada	340.00	310.00	30.00	310.00	30.00
North Central	1,480.00	1,400.00	80.00	1,400.00	80.00
Northeast	-	-	-	550.00	(550.00)
Northwest	449.00	432.00	17.00	432.00	17.00
Ohio	580.00	520.00	60.00	520.00	60.00
Salt Lake City	-	120.00	(120.00)	120.00	(120.00)
Southeastern	2,005.00	1,935.00	70.00	1,935.00	70.00
Southern California	1,380.00	1,380.00	-	1,380.00	-
Southwest	2,260.00	2,050.00	210.00	2,050.00	210.00
Valley of the Sun	380.00	420.00	(40.00)	420.00	(40.00)
Total RMG Dues	11,079.00	10,472.00	607.00	11,397.00	(318.00)
National	25,840.00	25,000.00	840.00	24,975.00	865.00
Total Membership Dues	36,919.00	35,472.00	1,447.00	36,372.00	547.00
Miscellaneous Income	7,500.00	10,000.00	(2,500.00)	15,000.00	(7,500.00)
Gifts	10,221.00	6,000.00	4,221.00	9,677.00	544.00
Interest Income	251.47	90.00	161.47	210.41	41.06
2019 Convention Revenue	-	-	-	647.00	(647.00)
Total Revenue	54,891.47	51,562.00	3,329.47	61,906.41	(7,014.94)

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Expenses	08/01/20 -	FY 2021	FY 2021	08/01/19 -	FY 2021
	07/31/21	Budget	Under (Over) Budget	07/31/20	Under (Over) FY2020
Management and General					
Dues Remittances					
Deep South - Florida	710.00	730.00	20.00	730.00	20.00
Heart of America	290.00	270.00	(20.00)	270.00	(20.00)
Indiana	190.00	180.00	(10.00)	180.00	(10.00)
Mason-Dixon	465.00	300.00	(165.00)	675.00	210.00
Mile High Denver	550.00	425.00	(125.00)	425.00	(125.00)
Northern Calif/Nevada	340.00	310.00	(30.00)	310.00	(30.00)
North Central	1,480.00	1,400.00	(80.00)	1,400.00	(80.00)
Northwest	449.00	432.00	(17.00)	432.00	(17.00)
Ohio	580.00	520.00	(60.00)	520.00	(60.00)
Salt Lake City	-	120.00	120.00	120.00	120.00
Southeastern	2,005.00	1,935.00	(70.00)	1,935.00	(70.00)
Southern California	1,380.00	1,380.00	-	1,380.00	-
Southwest	2,260.00	2,050.00	(210.00)	2,050.00	(210.00)
Valley of the Sun	380.00	420.00	40.00	420.00	40.00
Total Dues Remittances	11,079.00	10,472.00	(607.00)	10,847.00	(232.00)
Management and General					
Bank Fees	80.00	90.00	10.00	117.20	37.20
Books, Subscriptions	-	300.00	300.00	-	-
Kemmerer, WY Donations	700.00	-	(700.00)	-	(700.00)
Fifty-year Pin Program	979.17	-	(979.17)	-	(979.17)
Insurance	1,827.34	2,000.00	172.66	2,281.12	453.78
Intuit Merchant Fees	203.37	200.00	(3.37)	192.59	(10.78)
Legal and Accounting	350.00	800.00	450.00	-	(350.00)
Miscellaneous	224.50	250.00	25.50	-	(224.50)
Postage, Mailing Services	2,811.07	1,200.00	(1,611.07)	2,087.97	(723.10)
Printing and Copying	1,187.27	50.00	(1,137.27)	1,038.12	(149.15)
Supplies	446.54	1,200.00	753.46	923.97	477.43
Taxes and Filing Fees	10.00	10.00	-	10.00	-
Total Mgmt and General	19,898.26	16,572.00	(2,719.26)	17,497.97	(2,400.29)
Membership Development					
Partners	20,731.36	24,500.00	3,768.64	21,095.48	364.12
Membership Promotion	572.17	-	(572.17)	-	(572.17)
Telephone and Postage	5,133.92	4,000.00	(1,133.92)	5,057.82	(76.10)
Web Site	2,633.25	1,660.00	(973.25)	2,159.35	(473.90)
Total Membership Dev.	29,070.70	30,160.00	1,089.30	28,312.65	(758.05)
Convention Expenses	-	-	-	28,435.52	28,435.52
Total Expenses	48,968.96	46,732.00	(1,629.96)	74,246.14	25,277.18
Revenue in Excess of Expenses	5,922.51	4,830.00	1,092.51	(12,339.73)	18,262.24

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Notes on significant variances:

Donations - Funds approved to be sent to Kemmerer, Wyoming, related to transfer of Mr. Penney's statue. No similar expense in prior year.

Fifty-year Pin Program - Previously these expenses were included with Convention expenses. For year ended July 31, 2021, the costs are identified separately.

Postage and mailing services - includes costs of Century Club mailings and postage for invoice mailing; in prior year there were a significant number of stamps left over from previous year so not as many stamps needed to be purchased.

Partners - although there is only a small variance compared to the prior year, the printing cost for the Summer 2021 issue is not included here. If we had received that invoice prior to July 31, 2021, the comparable difference would have been approximately \$7,500 more spent in 2021 than in 2020.